

## Six Common POS Mistakes

Thinking about purchasing a POS system? Make sure to research every possible angle and to avoid the top mistakes listed below:

1. **Overlooking What Features You Want From Your POS System.** Let's face it. The POS Systems are not cheap, but if you get the right one that is the perfect fit for your company then it is a beneficial investment that will save you money in the long run. Save yourself the trouble of purchasing inferior equipment by deciding what you want the POS system to do for you. Do you want it to handle your inventory, your payroll and run multiple reports? Make sure you ask the right questions and save yourself from being caught off guard.
2. **Don't Just Settle For Right Now Pricing.** Right now pricing might be cheaper than thinking into the future, but remember all software gets upgraded. Save yourself the hassle of costly upgrades by investing in a program that covers you now and into the future.
3. **Forgetting That You Will Be Relying Heavily on the POS Company.** You want a company you can trust. A company that will be there for you and working for you not against you. Since a POS System is software you want to make sure the company is reliable and has been around for awhile. What if you need upgrades? You can't trust a company that just opened for business to be around in 5 years for you.
4. **Buying Hardware First.** Not all hardware and software are compatible. Avoid the headaches- make sure to choose your software first and then buy the recommended hardware.
5. **Make Sure the POS System is Chosen by You Not Someone Else.** Don't hire or let one of your employees pick out the POS System. POS Software is complicated and it can

**make a huge difference in the productivity of your business. You need to make sure the software is easy for you and your employees, not just one person.**

- 6. Don't Wait Until Opening Day. Make sure you and your employees are familiar and well trained with the POS system. Avoid the stress of opening day by knowing the system well and impress your customers by the ease of the opening, your employee confidence and let the focus be on the customers not the POS system.**